

Overview of Smiths Group

Stuart Morris-Hipkins

Vice President, Global Sales and Marketing – Smiths Medical



The global brands of Smiths Medical



Smiths Group plc Today

Smiths Group is one of the top 100 companies listed on the London Stock Exchange (FTSE100)

FY12 Results:

Sales	£3,038m
Headline Profit	£557m
ROCE	16.6%

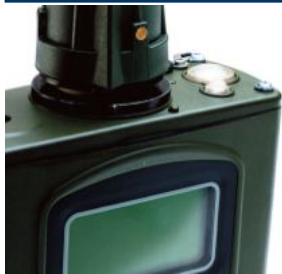
Sales Growth*
3-5%

Net Margin
20-24%



Smiths Group—“Bringing Technology to Life”

**Smiths
Detection**



**John
Crane**



**Smiths
Interconnect**



Flex-Tek



**Smiths
Medical**

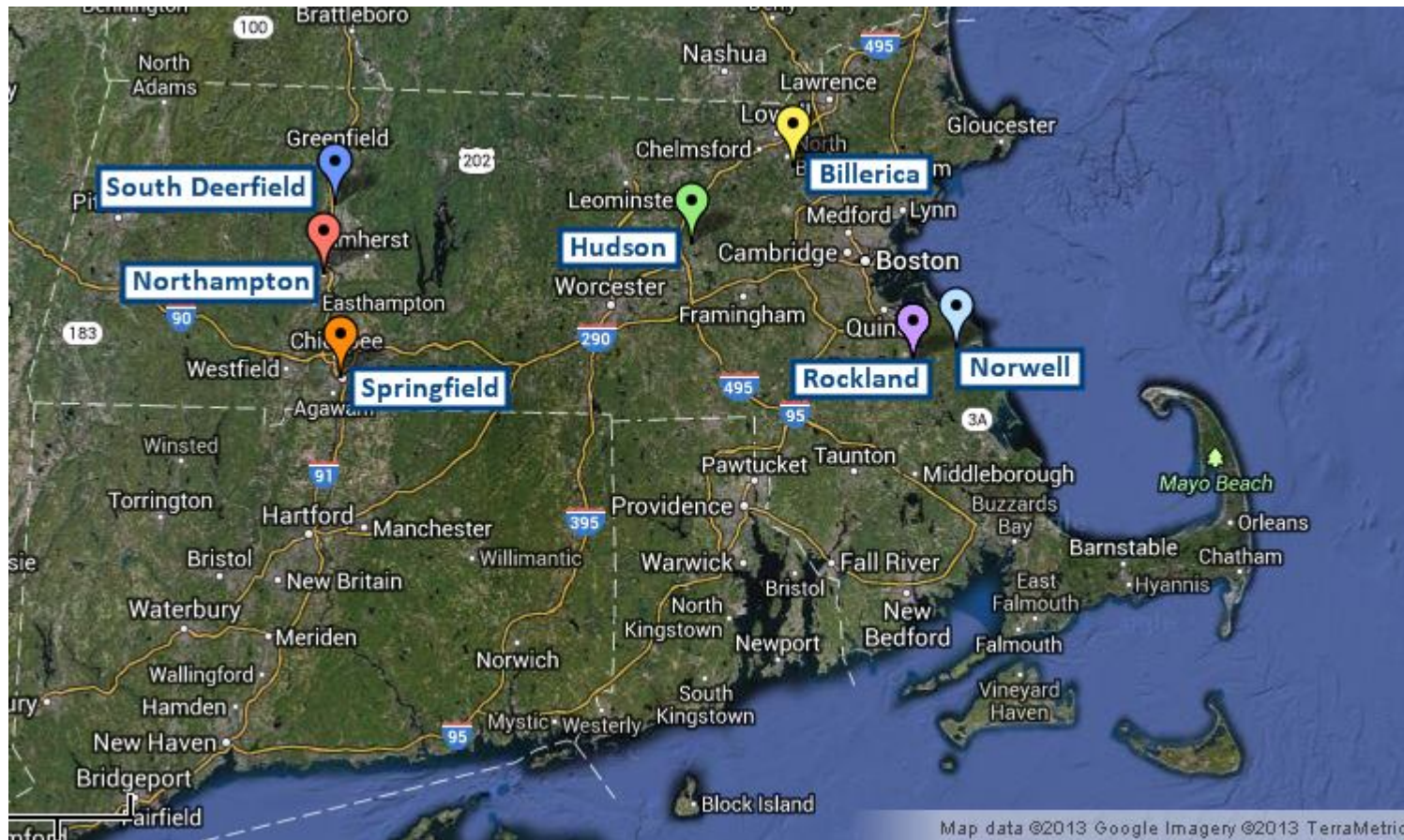


A world leader in the practical application of advanced technologies.

smiths medical

© 2012 by Smiths Medical: Proprietary Data

Smiths Group Presence in Massachusetts



Smiths Medical - High Quality Global Brands

Medication Delivery & Therapeutics

CADDTM



**Portable
Infusion
(Ambulatory)**

medfusionTM



**Stationary
Infusion
(Hospital)**

GRASEBYTM



**Hospital
Infusion**

LEVEL1TM



**Temperature
Management**

PORTEX[®]

**Pain
Management**

Airway

PORTEX[®]



Airway

medexTM



**Pressure
Monitoring &
Interventional
Imaging**

PneupacTM



Ventilation

Safety

JELCO[®]

**Intravenous
Catheters**



Blood Sampling



Needle Protection



DeltecTM



**Sharps
Safety &
PIVC**

**Long-Term
Vascular
Access (Ports
& CVCs)**



smiths medical

* Excluding diabetes`

© 2012 by Smiths Medical: Proprietary Data